



Utility Trailers of New England, Inc.

POSITION: OUTSIDE TRAILER SALES SALARY: BASE SALARY + COMMISSION

Responsibilities

- Selling semi-trailers (dry vans, reefer vans, flat beds, dump bodies) to trucking companies, leasing companies, private fleets and commercial transportation companies.
- Travel to develop sales in Eastern Massachusetts, SE New Hampshire and SE Maine

Qualifications

- To be successful, you will need to be a self-starter that will work hard to make a difference for our customers and our company.
- Outside sales: 2 years (Preferred)
- Heavy Duty Commercial Equipment: 2 years (Preferred)
- You must be assertive and persuasive, with superior communication skills to listen to and engage potential customers. If you can sell, we can train you on the trailer knowledge!

Additional Benefits

- Auto allowance
- Phone allowance
- Company computer supplied
- Reimbursement for business expenses

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